RAVIRAJ PROCESS CONTROLS LIMITED

NEWSLETTER FOR INVESTORS

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RAVIRAJ PROCESS CONTROLS LIMITED - SHAREHOLDERS NEWSLETTER-A SUCCESSFUL YEAR

DATE: 18TH JULY, 2025

Dear Valued Shareholders/Investors

Management Overview

As we reach mid-2025, we are pleased to provide you with an overview of Raviraj Process Controls Limited's performance over the past financial year, spanning from April, 2024 to March, 2025. It has been a period of significant achievement, growth and strategic advancement, and we are grateful for your continued trust and investment.

OPERATIONAL ACHIEVEMENTS & STRATEGIC MILESTONES

Beyond the numbers, the past one year has been marked by several significant operational achievements and strategic milestones that lay a strong foundation for future growth.

Key Achievements

1. ***Product Launch***: We successfully launched Dial Type Thermometers and Pressure Gauges which have been met with overwhelmingly positive market response and garnered significant market share.

2. ***Expansion***: As per our expansion plans, we have shifted one of our Factory Unit to Ambernath (Maharashtra). Ambernath is a well-established Industrial Hub in Maharashtra, offering several advantages for businesses looking to grow. Skilled labor availability and Government Incentives and Policies for Industries in Ambernath Region will foster the growth of RAVIRAJ PROCESS CONTROLS LIMITED.

3. ***Certifications*****:** We have secured key international certifications to strengthen our global presence:

✅ CE Certification (received): Enables access to European markets, affirming our compliance with global safety and quality standards.

🔄 UL Certification (under process): Will open North American markets and enhance our credibility with global OEMs and MNCs.

The Company is an ISO 9001-2015 certified Organization with additional certificates for IECEx, ATEX and PESO to manufacture explosion proof Products. A full-fledged quality department is set up in each of the two manufacturing sites with equipment calibrated to conduct testing of product as per IS, IEC Standards and other global standards. Our product is under evaluation for UL Certifications i.e. undergoing the testing and assessment process by UL to determine whether they meet the relevant UL safety measures. In furtherance to this all the products of our organization are CE Certified. Our all products comply with health, safety and environmental protection requirements as per CE Certification parameters.

The Company is also in the process of acquiring ISO 14001:2015 and ISO 45001:2018 Certifications.

4. ***Efficiency/Innovation***: **Introduction of ERP Software:** We have implemented ERP (Enterprise Resource Planning) Software to integrate and manage all core business processes within the Organization. Implementation of ERP software will lead to consistency and accuracy, reduced operational costs, better inventory system, ease of doing business and improved efficiency and productivity.

FINANCIAL HIGHLIGHTS

Company's financial performance for the year under review along with previous year figures is under:

Particulars	2024-25 (In Lacs)	2023-24 (In Lacs)
Gross Income	3872.26	4180.89
Total Expenses	3326.88	3302.67
EBITDA	812.39	1188.29
Gross Profit	545.38	878.23
Profit Before Tax (PBT)	545.38	737.93
Profit after Tax	392.81	549.15
Net Profit Margin	10.14%	13.13%

REVENUE: The reduction in revenue from ₹41.5 Crores in FY 2024 to ₹38.7 Crores in FY 2025 — a marginal drop of approximately 8% — was primarily due to an unavoidable disruption in operations caused by the relocation of our manufacturing facility.

Our earlier premises were on a long-term lease agreement for five years. However, during this tenure, the landlord, who is over 80 years of age, expressed a strong desire to liquidate his real estate assets. Although the original agreement was for five years, owing to the cordial relationship we had established over time, we were able to continue operations at the same location for an additional year beyond the contract period.

Eventually, due to persistent pressure from the landlord to vacate the premises, we were compelled to identify and shift our operations to a new manufacturing facility. The decision was taken in the best long-term interest of the company, and the Ambernath industrial area was selected for relocation due to its strategic advantages and infrastructure support.

This transition, however, involved significant logistical and regulatory challenges. The relocation process included:

- Shifting of more than 85 truckloads of machinery and equipment,
- Re-establishment of production lines,

- Complete electrification of the new premises,
- Obtaining new factory licenses and permissions,
- Compliance with various statutory bodies including **MPCB (Maharashtra Pollution Control Board)**, **MSEB (Maharashtra State Electricity Board)**, and other relevant government departments.

As a result of these activities, the plant remained non-operational for nearly three months during the financial year. This temporary shutdown impacted our production capacity and deliveries, leading to the observed decline in revenue.

Despite these constraints, the company demonstrated resilience and effective planning. The limited decline of just 8% in revenue, even after such a major operational shift, is a testament to our team's execution capabilities and customer retention efforts. We remained committed to fulfilling orders, maintaining customer trust, and ensuring timely project rollouts wherever possible.

We are confident that with operations now fully stabilized at our new facility in Ambernath, the company is poised for a strong rebound in the coming financial year, with improved capacity utilization and enhanced operational efficiency.

PROFITABILITY: Our commitment to operational efficiency and strategic pricing has resulted in substantial profitability. We have recorded a Net Profit of Rupees Four Crores approximately representing commendable performance during the year. These financial results reflect the effectiveness of our strategies and the dedication of entire team of Raviraj Process Controls Limited. The Company managed to control costs effectively during the transition period and any lost production or sales was not enough to drastically impact the overall profitability of the Company.

STRENGHTENED INFRASTRUCTURE FOR FUTURE GROWTH

We have successfully relocated to a new 50,000 sq. ft. manufacturing facility in Ambernath, a significant infrastructure upgrade designed to:

- Accommodate additional high-speed, precision machinery.
- Increase production capacity and efficiency
- Improve layout planning for leaner operations and faster output
- Create dedicated zones for product testing, quality control, and export processing
- With statutory approvals (MPCB, MSEB, Factory License) already secured, the Ambernath unit is fully operational and ready to support our next phase of expansion.

FINANCIAL STRENTHENING IN PROGRESS

We are in advanced discussions with the bank for:

- Enhancement of our working capital limits
- Sanction of new machinery term loans to support expanded capacity
- Comprehensive financial structuring aligned with our projected growth

GROWTH OUTLOOK

With a strong foundation in place, Raviraj Process Controls Ltd is targeting a turnover of ₹55 Crores in FY 2026, a 40%+ growth over FY 2025. We have order in hand to the tune of Rupees 10 Crores approximately.

Our focus remains on operational excellence, customer satisfaction, and delivering sustained returns. Backed by upgraded infrastructure, enhanced banking facilities, and globally recognized certifications, we are well-positioned to capitalize on current and future opportunities — creating long-term value for our investors.

LOOKING AHEAD

While we are proud of the past year's accomplishments, we remain focused on the future. The market landscape continues to evolve and we are well-positioned to capitalize on emerging opportunities. Our strategic priorities for the coming year include:

1. Further investment in Research & Development.
2. Expanding our presence in domestic as well as foreign market segment.
3. To work on product quality improvement and customer satisfaction on continuous basis.

We are confident that these initiatives, coupled with our strong financial health and dedication team, will continues to drive sustainable long-term value for our shareholders/investors.

APPRECIATION

On behalf of the Board of Directors and the entire management team, we extend our sincere gratitude for your continued support and confidence in RAVIRAJ PROCESS CONTROLS LIMITED. Your support is crucial to our success and we are committed to transparent communication and delivering exceptional returns.
We are grateful for the belief our investors have shown in our vision and look forward to your continuous support in near future also.

Yours Sincerely
FOR RAVIRAJ PROCESS CONTROLS LIMITED



(RAVI BANSILAL DARIRA)
MANAGING DIRECTOR