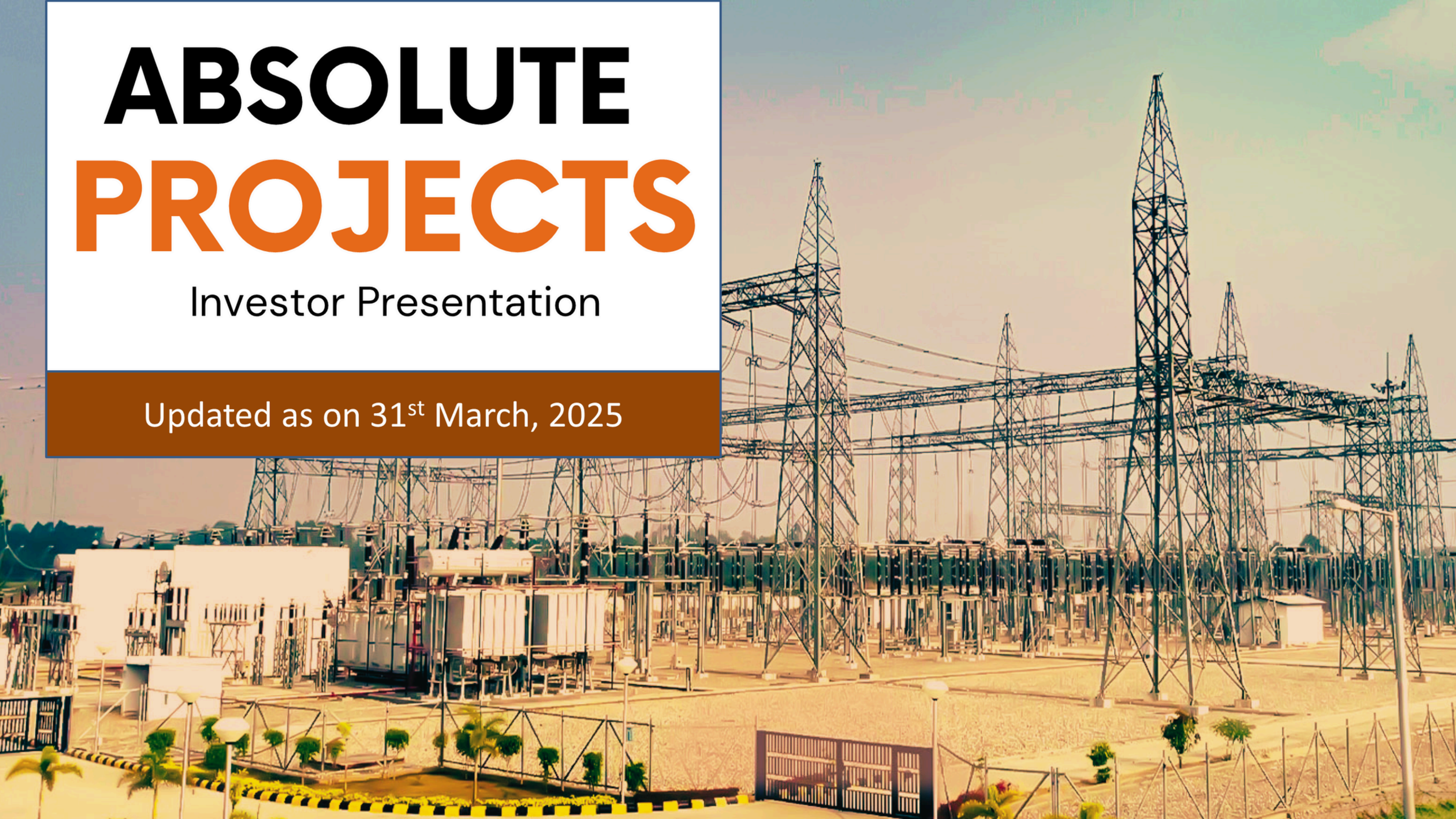
ABSOLUTE PROJECTS

Investor Presentation

Updated as on 31st March, 2025



WELCOME TO OUR COMPANY

- *Absolute Projects (India) Ltd is a Limited Company incorporated in February 1995.*
- *Absolute Projects (India) Ltd. has its registered office at Ansari Road, Darya Ganj, New Delhi.*
- *APIL has its factory at Roorkee (Uttrakhand)*
- *Founded by Mr. Ranjeet Singh Ola and is presently being run by him and his family members.*
- *The Company is professionally managed and has been profitable from its inception.*



OUR VISION

To be one of leading Power EPC contracting companies with a strong manufacturing & financial base and emerge a favored company to work for.





Business

Engineering , Procurement and Construction (EPC) Contracts in Electric Power Sector in all 3 segments viz. Power Generation, Transmission and Distribution.

- *APIL executes projects on turnkey basis for transmission lines & distribution sub-stations upto 400 / 220 KV for prestigious clients like NTPC, Power Grid, Tata Power etc.*
- *APIL has introduced High Voltage Distribution System (HVDS) concept first time in Delhi in association with NDPL.*
- *Absolute Projects has a presence in 10+ states including Delhi, UP, Haryana, Rajasthan etc.*
- *APIL is an approved vendor for NTPC and other major government organisations with the technical qualifications to fulfil big contracts.*



Power Generation

APIL provides services for setting up power plants and power projects. The services includes services in thermal plants, hydro plants and solar power plants in relation to construction of sub-stations.



Power Transmission

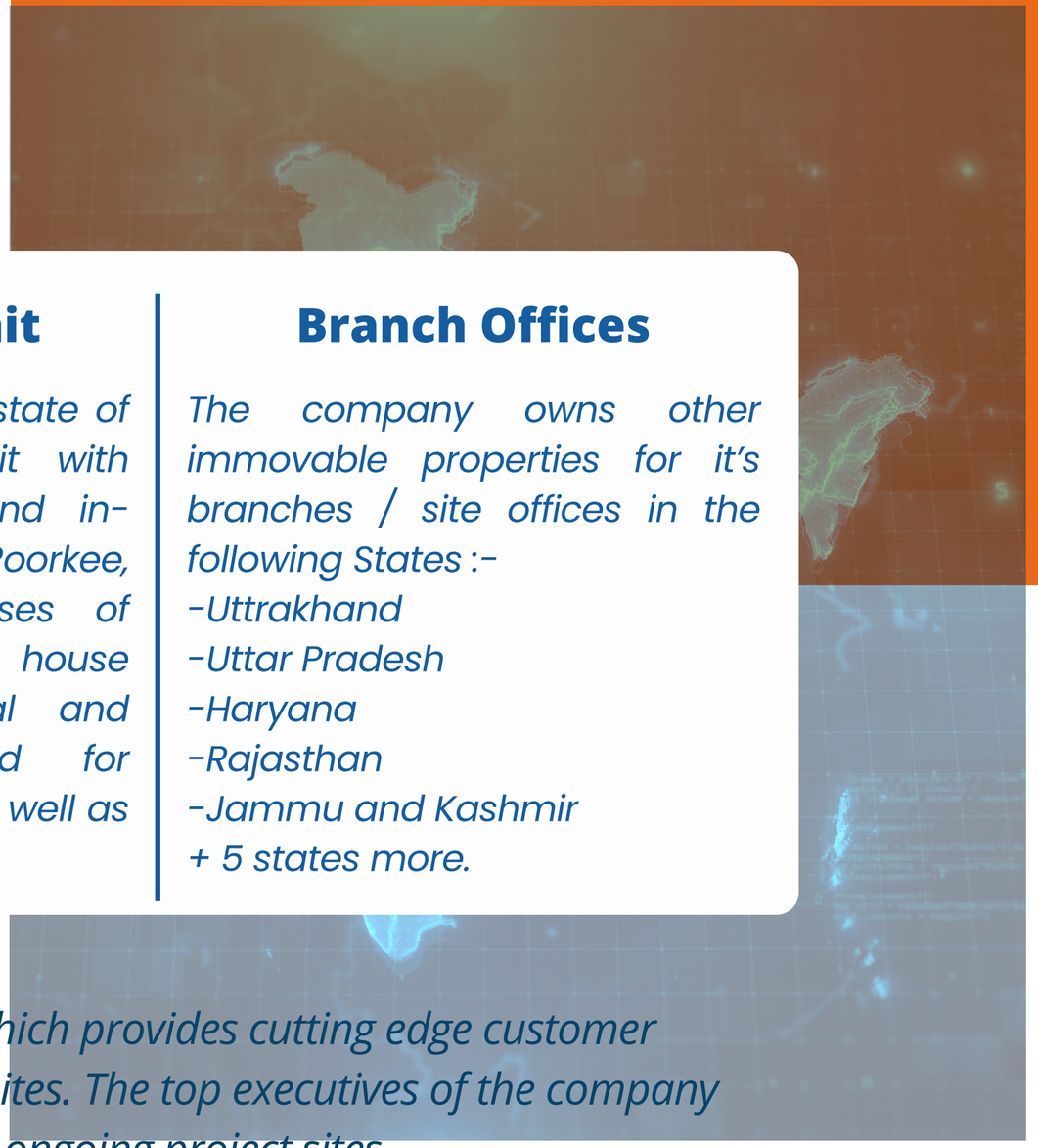
APIL is doing turnkey projects of construction of Sub-Stations from 66 KV to 400 KV between the power plants and the cities to which the power has to be transmitted.



Power Distribution

APIL is undertaking projects of power distribution. It include supply, erection, installation and commissioning of electric poles, HT and LT lines, sub-stations, transformers, end points connectivity and metering.

Infrastructure



Head Office

The registered office of the company is situated at 4222/1, Laxmi Kunj , Ansari Road, Darya Ganj, New Delhi. These premises are owned by the company.
The promoters operate from this office.
Further, the admin staff of the company works here.

Manufacturing Unit

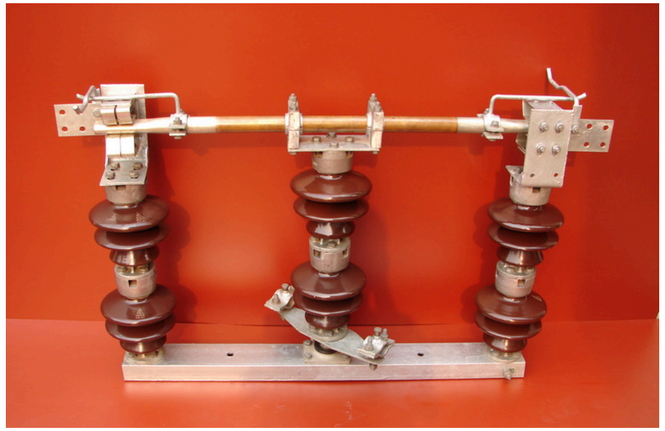
The company has set up a state of the art manufacturing unit with modern testing facilities and in-house R & D set up at Roorkee, Uttrakhand for the purposes of supporting and in house manufacturing of electrical and hardware goods required for execution of EPC contracts as well as sale to other customers.

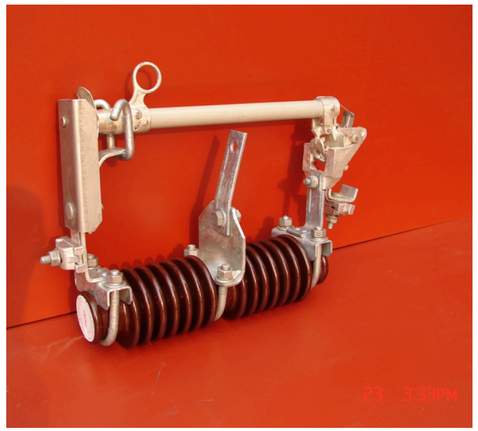
Branch Offices

The company owns other immovable properties for it's branches / site offices in the following States :-
-Uttrakhand
-Uttar Pradesh
-Haryana
-Rajasthan
-Jammu and Kashmir
+ 5 states more.

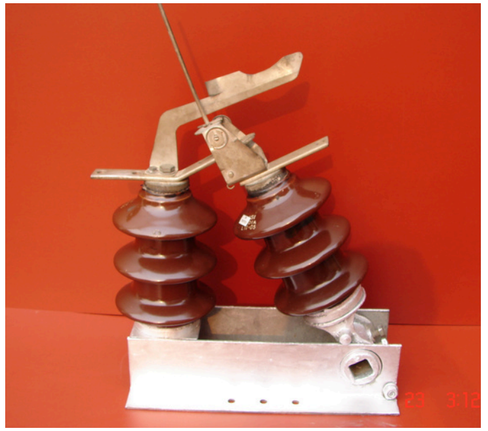
The Company has developed an information network in-house, which provides cutting edge customer interface and 100% of connectivity with all branches and project sites. The top executives of the company are in a position to look up the online / real time status of various ongoing project sites.

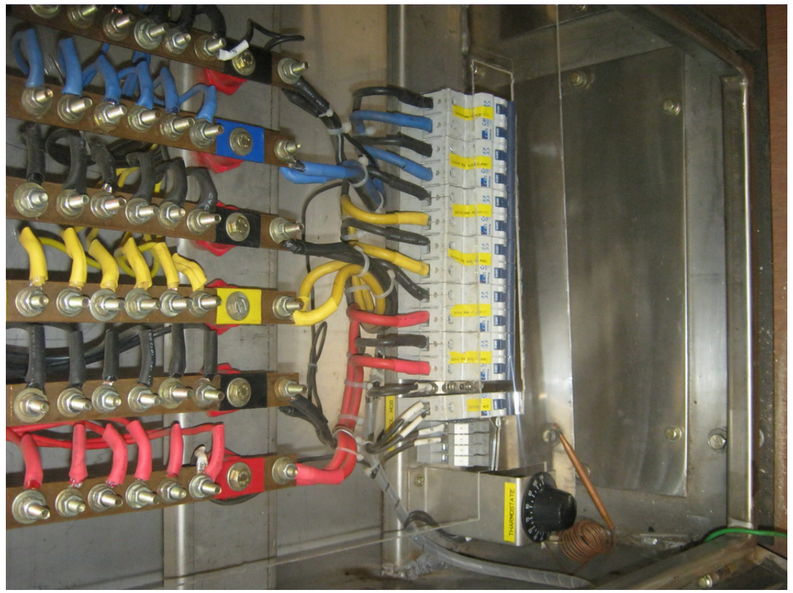
PRODUCTS MANUFACTURED BY US



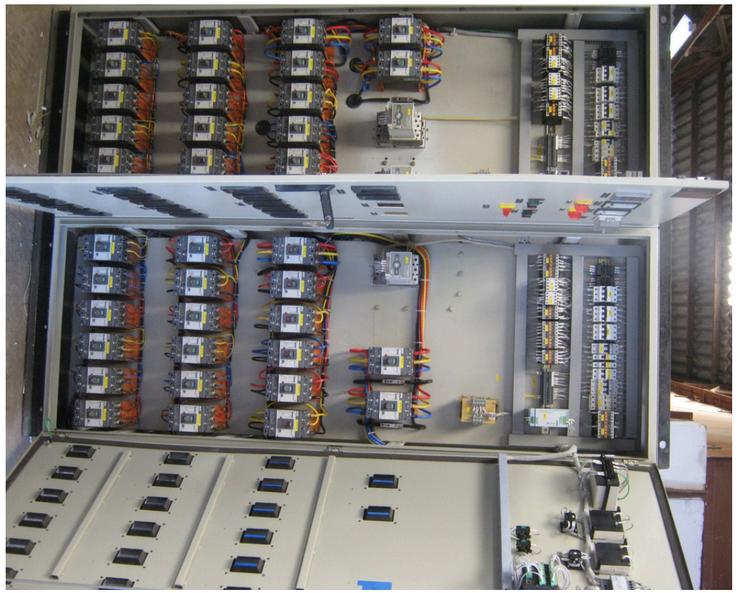




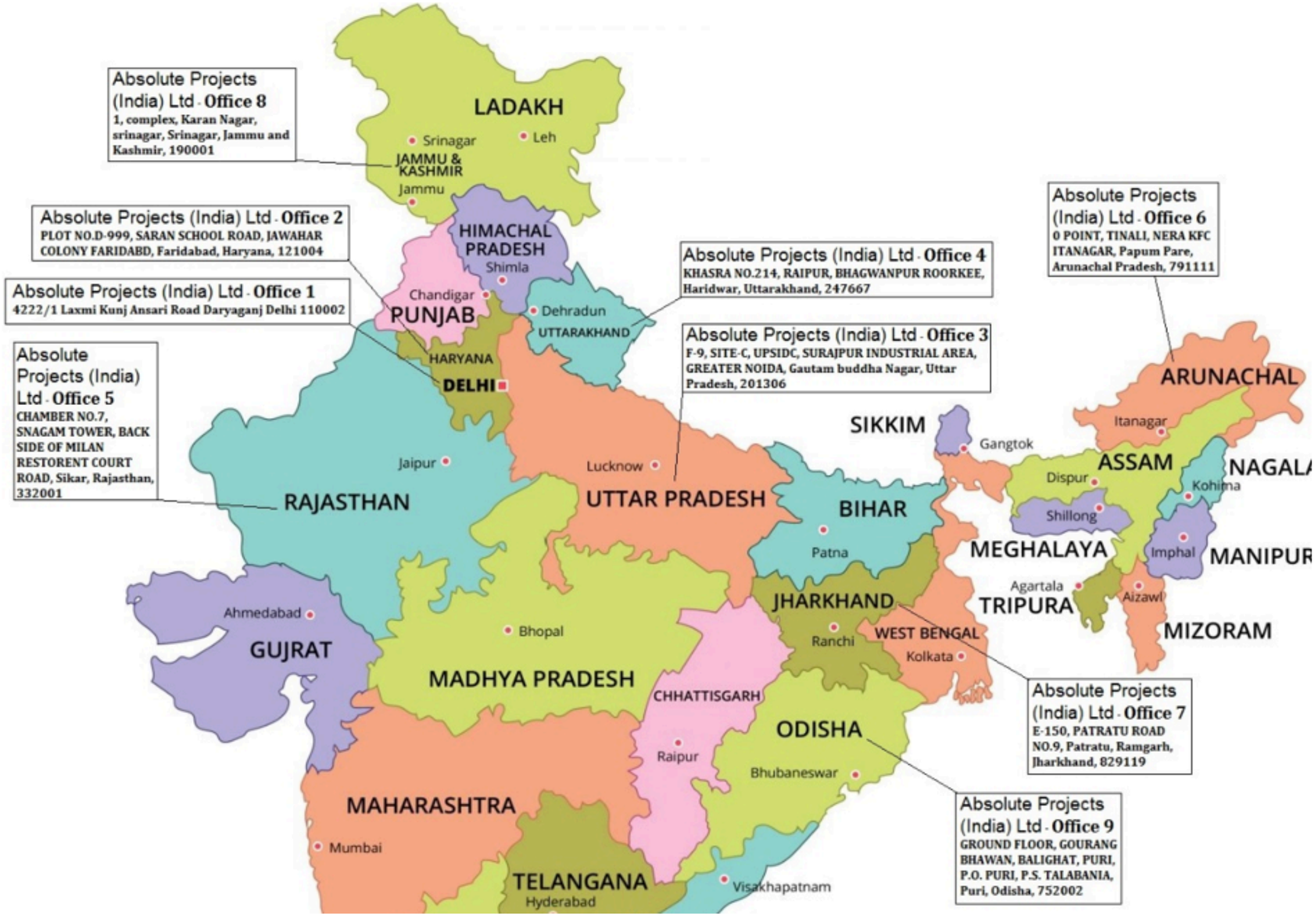








9 Branch Locations



UNIQUE SELLING PROPOSITIONS



Absolute Power has the technical qualification to apply for contracts on a turnkey basis. Generally, the government contracts are applied by a company and parts of the contract are subcontracted to other smaller contrctors.

However, Absolute Projects only undertakes contracts on a turnkey basis. The contracts include supply, erection, civil works, testing & commissioning of the electrical substations.

This makes Absolute Projects one of the few companies in Northern India to do the same. Doing a contract on turnkey basis helps us to reduce our costs and complete the contract in a streamlined flow and deliver it on time.

UNIQUE SELLING PROPOSITIONS



Quality Assurance

Our Quality Engineers ascertain inspection at sites on a regular intervals. “QAP / MQP” and “Schedule of Inspection”, observed to achieve ZERO tolerance. We ensure to execute the jobs as per “Statutory Safety Codes of National and “Indian Electricity Rules”



Timely Completion

We ensure that the projects and contracts awarded to us are completed as per the timelines of the contract. We have large number of subcontractors to ensure that the work is in full force and the work is done in a “Time Bound Period”.

UNIQUE SELLING PROPOSITIONS



Strong Capital Base

The company has a very strong capital base commensurate with the financial requirements of the company. The Company has a debt equity ratio of only 0.18 and is having backing from various banks in form of BGs and hence, capable of completing there contracts at a rapid pace.



Developed Infrastructure

The Company is armed by a dedicated management supported by infrastructure, a wide network across India and high technology poised for higher growth and touching new heights in EPC contracts Industry.

OUR CERTIFICATIONS

01. ISO 9001 : 2015

02. Electrical Contractor License (4 states)

03. GST Registrations (9 states)

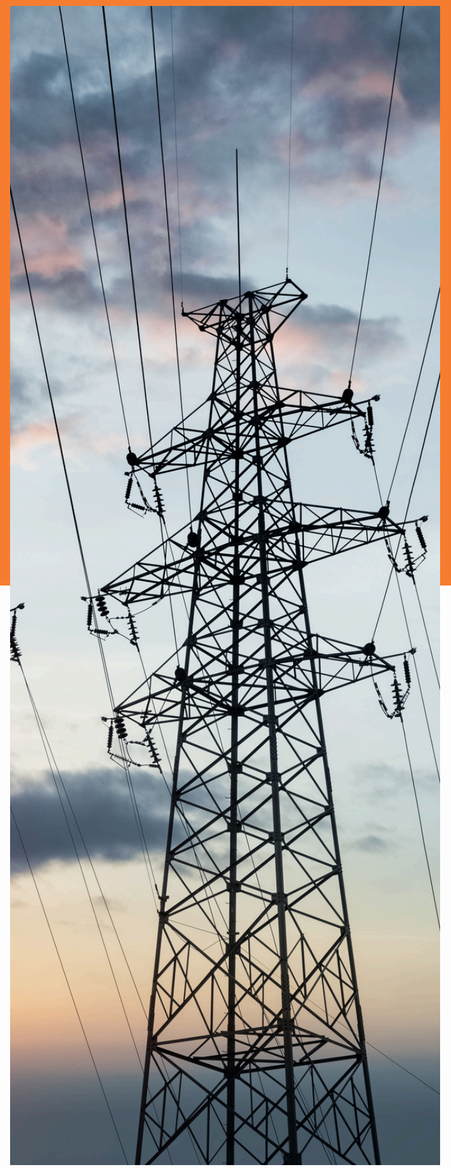
04. Factories Act (Uttarakhand)

05. MSME, ROC, EPF, ESIC









OUR CLIENTELE

Power Grid Corporation of India Ltd. (PGCIL)

National Thermal Power Corporation Ltd. (NTPC)

Nepal Electricity Authority (NEA)

Haryana VidyutPrasaran Nigam Ltd. (HVPNL)

Uttar Haryana Bijli Vitran Nigam (UHBPN),

Uttarakhand Power Corporation Limited (UPCL)

Dakshinanchal Vidyut Vitran Nigam Ltd. (DVVNL)

Ajmer Vidyut Vitran Nigam Ltd. (AVVNL)

Jodhpur Vidyut Vitran Nigam Ltd. (JdVVNL),

Rajasthan Rajya Vidyut Prasaran Nigam Limited (RRVPNL)

OUR CLIENTELE

- Haryana State Industrial & Infrastructure Development Corporation Ltd. (HSIIDC)
- Indian Oil Corporation Ltd. (IOCL)
- Hindustan Petroleum Corporation Ltd. (HPCL),
- ABB Ltd.
- Siemens Ltd.
- Pashchimanchal Vidyut Vitran Nigam Ltd. (PVVNL)
- Larsen & Toubro Limited (L&T)
- Ircon International Ltd. (IRCON)
- Tata Power Delhi Distribution Ltd. (TPDDL),
- BSES-Rajdhani Yamuna Power Ltd.

OUR PAST PERFOMANCES

S.No.	Scope of Contract	Client's Name	Value (Rupees in crores)
1	Works of feeder separation strengthening of sub-transmission system	Jodhpur VidyutVitran Nigam Ltd. (JdVVNL)	170.23
2	Rural Electricity Infrastructure for Household in Sikar District	Ajmer VidyutVitran Nigam Ltd. (AVVNL)	140.48
3	33/11 kV Sub-station and Village Electrification works	TP Central Odisha Distribution Ltd. (TPCODL)	127.71
4	Construction of 11kV LT Line & providing Service Connection to BPL Consumer	Department of Power, Yupia (Arunachal Pradesh)	36.21
5	33/11KV Sub-station including associated civil work, 11KV Line work	PaschimanchalVidyutVitran Nigam Ltd. (PVVNL)	25.77
6	Construction of 04 Nos. 132KV Bays & 220KV Substation	Haryana VidyutVitran Nigam Ltd. (HVPNL)	24.15
7	Providing of Rural Electricity Infrastructure for Household electrification	Ajmer VidyutVitran Nigam Ltd. (AVVNL)	23.06
8	Providing of Rural Electricity Infrastructure for Household electrification in Jhunjhunu	Jodhpur VidyutVitran Nigam Ltd. (JdVVNL)	22.63
9	Providing of Rural Electricity Infrastructure for Household electrification in Ajmer	Ajmer VidyutVitran Nigam Ltd. (AVVNL)	21.98
10	Erection and Construction of 66 kV Gas Insulated Sub-station (GIS)	Haryana VidyutVitran Nigam Ltd. (HVPNL)	20.50
11	Providing of Rural Electricity Infrastructure for Household electrification in Jhunjhunu	Jodhpur VidyutVitran Nigam Ltd. (JdVVNL)	20.04

OUR PAST PERFOMANCES







NTPC

OUR PAST PERFOMANCES







IRCON - J&K

OUR PAST PERFOMANCES







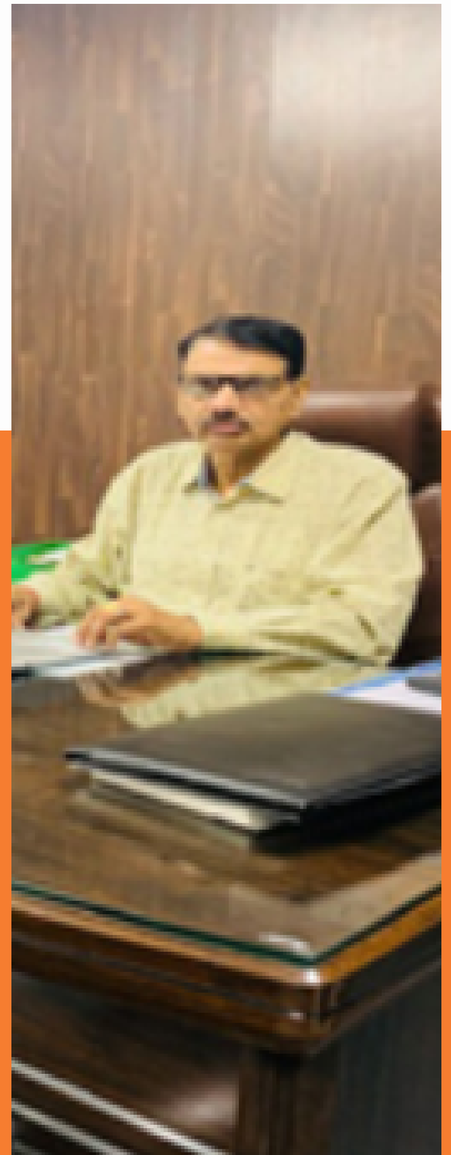
HVNPL

OUR PAST PERFOMANCES





UPPTCL



OUR MANAGEMENT

Mr. Ranjeet Singh Ola

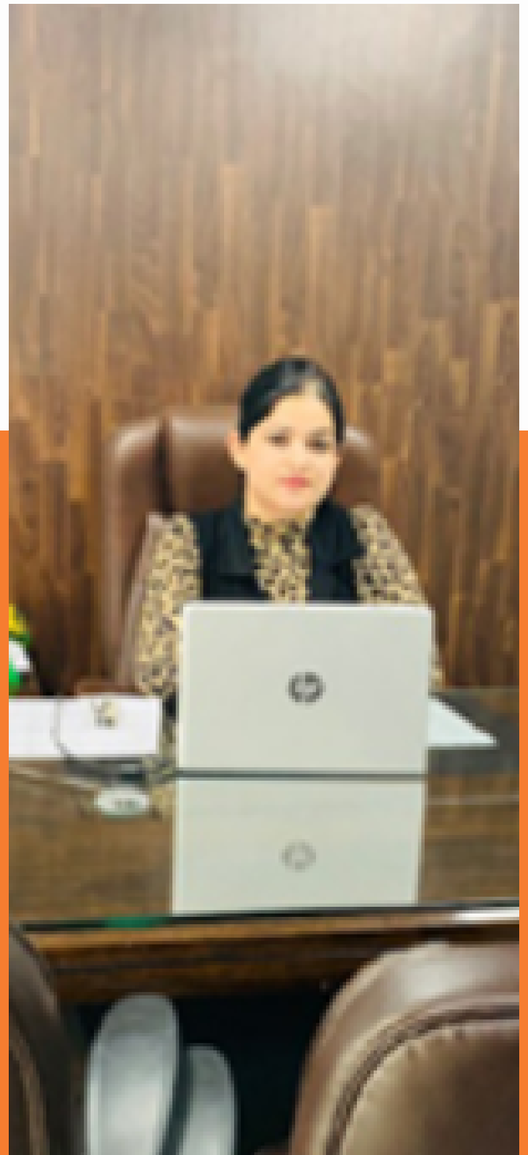
- *B.E. (Electrical) and a polished Technocrat and has a very strong experience of more than 35 years in electrical , mechanical and civil contracts.*
- *He has proven his abilities of business management and has the ability to manage a number of projects and initiatives simultaneously. He has a very extensive knowledge of his field and has been successfully running this company for the last 29 years.*
- *He is an achievement oriented person with excellent communication, interpersonal, people management skills and an ability to manage change with ease and a good team leader with an ability to lead a team of personnel and motivate them to achieve desired objectives.*
- *Strategic initiatives*
- *Visionary ideas for future*
- *Leadership*
- *Organizational agility*



OUR MANAGEMENT

Mr. Deependra Ola

- *B.E. (Electrical) and MBA. He is an Electrical Engineer , skilled professional specializing in the design and development of electricity-related products, such as power systems and collaborate with electronics and transmission & distribution engineering fields.*
- *Electrical engineers apply the principles of electricity, electronics, and electromagnetism to develop electrical products and systems. He performs risk assessments and ensure compliance with safety standards and electrical engineering codes. He also conduct research to create new applications.*
- *He manages the Design, control, and implement electrical systems and to Manage engineering projects and deliver them on time*
- *Deep knowledge of electrical manufacturing processes*
- *Understanding of electrical engineering codes and safety standards*
- *Problem-solving abilities*
- *Attention to detail*



OUR MANAGEMENT

Mr. Monika Ola

- *She has pursued MBA in HR Operations.*
- *She is heading and looking after the administrative aspects of the organization.*
- *She is a results driven, self-motivated and resourceful business manager who is also a practical hand on operator and has a track record of contributing to the overall growth strategy of an organization.*
- *Having a proven ability to ensure first class delivery to the customer base and having the business experience of more than 13 years.*

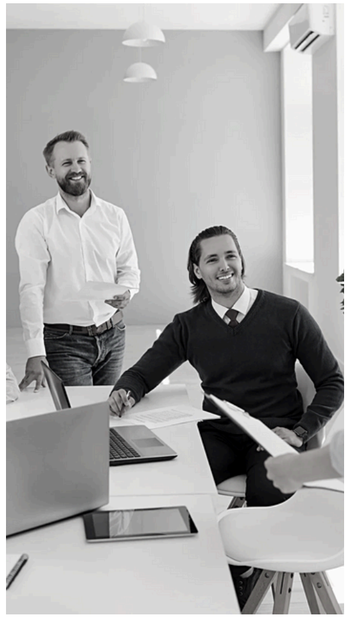
OUR TEAM

We have rich experienced team of technocrats having wide range of experience in different power segment. Our execution team is highly experienced and enthusiastic comprising of qualified engineers & skilled manpower and are in this business area for the last 29 years. We have in-house design / engineering capability.

We have following man power for smooth operations of the company:

-Managerial 15
-Skilled engineers 15
+ 35 other semi skilled staff.

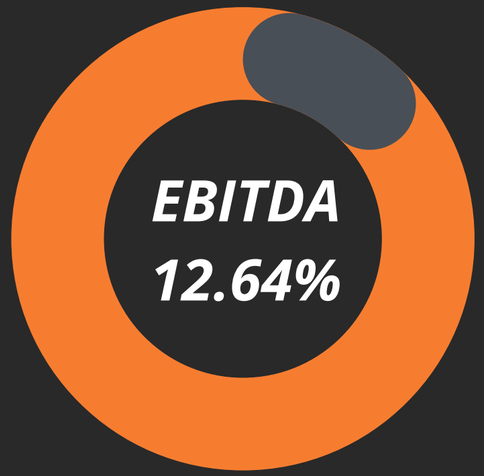
In addition to in-house team , the company has developed a team of sub-contractors and job workers who have well trained work force and infrastructure for execution of EPC Projects.

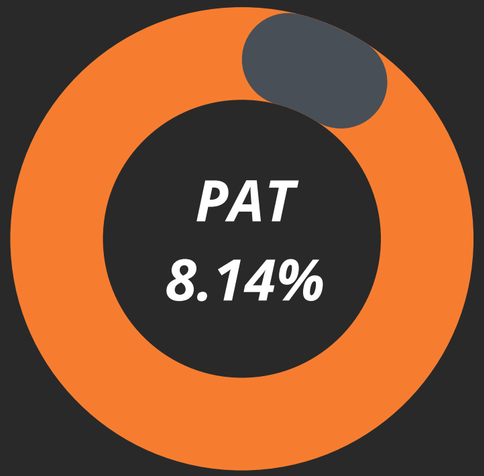


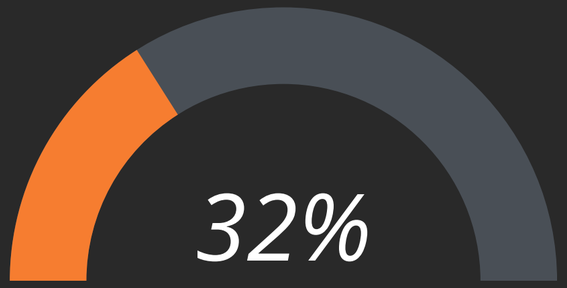




OUR RATIOS







Debt - 25.4 cr
Equity - 54 cr



WC Cycle
3 months





INDUSTRY PROSPECTS

THE STATUS REPORT ON POWER CONSUMPTION AND DEMAND

1. *The demand has increased rapidly due to (i) rapid economic growth in recent years, (ii) providing new connections to 2.86 crore households and (iii) increase in hours of supply from 12.5 hrs (2014-15) to 20.6 hrs (2022-23) in rural areas. The peak demand has gone up from 135,918 MW in 2013-14 to 243,271 MW.*
2. *We have taken following steps to meet the increase demand and for power in the country :-*
    a. *the anticipated capacity addition between 2023-32 is :*
        i. *Thermal Capacity - 87,910 MW*
        ii. *Hydro Capacity - 42,014 MW*
    b. *1,87,849 circuit kilometer (ckm) of transmission lines, 682,767MVA of Transformation capacity and 80,590 MW of Inter-Regional capacity has been added*
    c. *Govt have constructed Green Energy Corridors and put in place 13 Renewable Energy Management Centres . Presently Renewable Energy Capacity is 178,000 MW and 78,935 MW is under installation.*
    d. *Transmission plan for integration of 500,000 MW RE capacity by 2030 is being implemented in a phase manner commensurate with RE capacity addition.*

GROWTH PROSPECTS - RAJASTHAN

RAJASTHAN RENEWABLE ENERGY POLICY, 2023

1. *The new policy aims to reach 65GW of solar capacity and 15GW of wind-solar hybrid by 2030.*

Category	Initiative
Renewable Energy Target	90,000 MW of renewable capacity by 2029-30, including 65,000 MW solar, 15,000 MW wind and hybrid, and 10,000 MW hydro and storage.
RE Potential of Rajasthan	1. Wind potential to be ~284GW (@150m hub height) 2. Solar potential of ~142 GW
Hybridization of Solar – Wind	Hybrid projects are classified in two type, type A includes conversion of existing/under construction wind or solar plants into hybrid projects and type B include new wind-solar hybrid projects.
Land Allotment:	Provisions for allotment of government and private land for projects, parks, manufacturing units, etc. are outlined.
Focus on Energy Storage:	Target to develop 10 GW capacity from hydro, PSP, and BESS. However, the capacity wise break up of each technology missing from policy.
RE based EV Charging Station:	Charging infrastructure will be developed as per the guidelines and standards issued by (Ministry of Power)MOP and Central Electricity Authority (CEA).
Decentralized Grid Connected Solar Power Projects	The State will promote setting up of decentralized solar power projects with a minimum capacity of 0.5 MW and maximum capacity of 5 MW (3 MW in previous policy) in the premises and vicinity of 33 kV Grid Sub-Stations for sale of power to DISCOMs.

2. The company has already strong hold in the State of Rajasthan and is planning to participate in various solar power projects in Rajasthan in current year onward.

ORDERS IN HAND

S.No	Principle Name	Work Details	Contract Value	Completion Date	Work Completed in FY 24-25	Work to be completed
1	HVPNL- Panchkula	Construction of 220KV AIS Substation Harfali on Turnkey basis	47.80	30.06.2025	46.69	1.11
2	NEPAL ELECTRICTY AUTHORITY **W1**	Procurement of material,equipment, associated accessories and necessary installation services including design 33/11 kV Substations and 33 kV, 11 kV, 400 V Lines Package No. AIIB-W1 NEA	148.54	10.08.2026	40.71	107.83
3	RRVPNL-JAIPUR	Maintenance of various 220 kV transmission lines and 220 kV & 132 kV Substations under RVPN Transmission system (HINDAUN, SAWAI MADHOPUR & KOTA CIRCLES)	40.54	01.09.2025	10.84	29.70
4	RRVPNL-JAIPUR	Maintenance of various 220 kV transmission lines and 220 kV & 132 kV Substations under RVPN Transmission system (J10 CIRCLES)	19.21	09.09.2025	7.44	11.77
5	JDVVNL-JODHPUR	Work of release of 3358 Nos. AG connection on turnkey basis of PHALODI Division under Jodhpur District Circle	72.44	30-06-2025	71.19	1.25
6	NEPAL ELECTRICTY AUTHORITY **W3**	Procurement of material,equipment, associated accessories and necessary installation services including design, erection, Testing and Commissioning of 33/11 kV Substations and 33 kV, 11 kV, 400 V Lines Package No. AIIB-W3 NEA	166.09	16-02-2026	56.45	109.64

ORDERS IN HAND

S.No	Principle Name	Work Details	Contract Value	Completion Date	Work Completed in FY 24-25	Work to be completed
7	RDSS-AJMER	LETTER oF INTENT (LoI) for executing the works relating to DEVELOPMENT and DISTRIBUTION INFRASTRUCTURE AT Sikar Circle of Ajmer Discom of Rajasthan State under RDSS for loss reduction on turnkey basis against package No. AV\TNL/RDSS/SKR/ TN-98.	240.93	20-10-2025	67.04	173.89
8	HSIIDC-BAWAL	Design, Manufacturing, Supply, Erection, Testing & Commissioning for additional 12.5 MVA, 33/11KV Transformer in existing 06 no. 33/11KV Indoor substation at IMT Bawal (Haryana) on turnkey basis	12.33	31.03.2025	12.33	-
9	SURYA ROSHNI LIMITED	Dispatch of CCMS 3 phase HR	32.80	25.10.2026	2.05	30.75
10	SIKAR INFRA	TURNKEY BASIS CONSTRUCTION OF 4 BLOCKS OF 7 STOREYS EACH TOTAL 252000 SQ FT	46.72	FY 25-26	12.72	34.00
11	PGCIL- Ladhakh	Loss Reduction Works Under RDSS In Kargil Distrcit - Leh Kargil - Ladakh	136.51	FY 26-27	-	136.51
12	Assam Power (APDCL)	Assam Solar project - Design & construction of Solar Park	123.08	FY 26-27	-	123.08
		Total	**1,087.00**		**327.47**	**759.53**

FINANCIAL PROJECTIONS

	2023	2024	2025	2026	2027	2028	2029
Revenue	145.03	248.72	307.29	532.00	768.00	1000.00	1250.00
Other Income	0.66	3.06	8.17	6.15	7.07	8.13	8.13
Total Income	145.69	251.78	315.26	538.15	775.07	1008.13	1258.13
Cost of Goods	(123.95)	(209.63)	(226.56)	(425.60)	(614.40)	(795.00)	(987.50)
Direct Expenses	(10.76)	(13.78)	(43.46)	(40.01)	(47.01)	(55.00)	(65.00)
Indirect Expenses	(2.74)	(3.70)	(6.41)	(6.27)	(9.00)	(14.00)	(17.00)
EBIDTA	8.24	24.67	38.83	66.27	104.66	144.13	188.63
Finance Cost	(3.50)	(3.76)	(6.09)	(2.60)	(2.70)	(2.80)	(2.80)
Depreciation	(0.36)	(0.53)	(0.67)	(0.53)	(0.53)	(0.53)	(0.53)
Tax	(1.23)	(5.13)	(7.01)	(15.79)	(25.36)	(35.20)	(46.33)
Net Profit after Tax	3.15	15.25	25.06	47.36	76.07	105.60	138.98


THANK YOU